

OUR COMPANY

Southern Capital is a leading private equity firm that focuses on control buyouts of high growth middle market businesses in Southeast Asia.

Southern Capital operates from 2 offices across the region – Singapore and Kuala Lumpur (Malaysia).

The investment team consists of 12 professionals, with diverse backgrounds in private equity, industry, finance and consulting.

COMPETITIVE ADVANTAGES

- Local team with deep experience and extensive networks in its markets
- Research driven approach, combined with relevant local networks generates robust proprietary dealflow
- Creative and customised approach to transaction structuring
- Proven ability to work with Southeast Asian business owners, management teams and vendors
- Active approach to creating value in portfolio companies

OUR APPROACH

Control buyouts of middle-market businesses in Southeast Asia:

- Enterprise value of US\$20m to US\$200m
- Proprietary opportunities
- Moderate leverage

Target businesses that play to Asia's strengths with the following characteristics:

- Strong growth
- Healthy margins, stable cash flows, resilient business models
- Market leadership position, strong management

Active involvement to add value to our portfolio companies:

- Enhance management team
- Input on strategy and planning, assist with follow on acquisitions
- Leverage our business networks and relationships
- Optimise capital structure, strengthen governance and reporting

OUR INVESTMENTS

Business services



Healthcare



Consumer services



(Selected companies SCG has invested in)